

ABOUT LINACARE:

Linacare Cosmethery, an exciting and rapidly expanding Vancouver-based skincare company is **looking for passionate individual with sales experience to join their team.**

Linacare therapeutic creams were developed more than 20 years ago by a Harvard trained doctor and scientist for his patients. Their products have developed a “cult-like” following and now the company is poised for expansion. Linacare is a great place to work. Their team members include people like you - enthusiastic, caring, compassionate, service-oriented and full of energy. These values drive the fun and exciting culture their employees work within. To learn more, visit www.linacare.com.

JOB DESCRIPTION:

You will be responsible for developing various programs and initiatives aimed at achieving the sales and marketing objectives set forth by the CEO. In this exciting role, you will grow our business by establishing solid relationships with physicians, medical spas, laser clinics and specialty retail locations throughout Canada and maximizing sales where applicable. You will also be instrumental in developing regional sales strategies and managing a team of sales representatives that will expand the therapeutic skincare markets Linacare is sold within.

MINIMUM QUALIFICATIONS:

- Post secondary education in a Business Administration, Marketing or related field
- 3-4 years experience in a Sales Representative position
- Proven track record of success
- Great coaching and management skills
- Previous experience in and a passion for the personal care industry preferred
- Professionalism in appearance and attitude
- Self-motivated and strong career-focus
- Strong organizational and time management skills
- Ability to understand and effectively communicate the science behind the Linacare product line
- Ability to work independently and extensive knowledge of accounts in your geographic area
- Dedicated to providing exceptional customer service

COMPENSATION

- Compensation will be a base salary plus commission.
- This position is based in Vancouver, Canada. Travel will be required.

APPLY TODAY!

If you believe you are the perfect candidate for this job, please submit a resume and cover letter to Aubrey Smethurst (asmethurst@linacare.com) via email. **Start date will be immediate.**

We thank all that have applied. Only those applicants selected for an interview will be contacted. No phone calls, please.